IMGI

INTERNATIONAL MASTERS *of* GAMING LAW

SPRING CONFERENCE

VANCOUVER, CANADA 23-25 APRIL, 2025 www.IMGL.org/events



FROM OUR PRESIDENT

It will be my pleasure to welcome you to Vancouver in April. Our 2025 spring conference is shaping up to be a memorable one and it is my hope that attendees will benefit from the great learning and networking opportunities. I would like to thank Ron Segev and the other members of the committee for their tireless commitment to delivering a unique conference with a powerful schedule of education sessions and a global lineup of expert speakers. We invite you to join us in our mission to shape the future of gaming law and regulation.

As well as the learning opportunities, our social program, as ever, plays a big part in what you can take away from this week. These are occasions to renew old friendships, develop new ones and to build the professional network that you can call upon when you are back at your desk.

With the backgrop of the spectacular city of Vancouver, there are a plethora of things to do to make your trip unforgetable.

Finally, I must acknowledge the contribution made by our sponsors. It is only through their generosity that we are able to deliver IMGL events and I would like to thank them sincerely on your behalf.

MARC DUNBAR, PRESIDENT, IMGL

Located on the unceded territories of the Musqueam, Squamish), and Tsleil-Waututh Nations, Vancouver is a jewel of the Pacifi c Northwest. The city is ranked fi rst for Quality of Living in North America by Mercer in 2024, is home to 10 Michelin-starred restaurants, 70 craft breweries, 315 vegetarian eateries, and the birthplace of Green Peace, Lululemon, Arcteryx, and the California Roll.

Our city's Sea Wall is the worlds longest waterfront path, and our Stanley Park boasts more than half a million trees, some of them hundreds of years old. Vancouver is a significant centre for software, media video games, gaming and betting, payments and crypto/blockchain technology companies. The city boasts 5 universities and one of the most ethnically and linguistically diverse and educated populations in the world.

Canada presents significant growth opportunities for the industry, not just as a market, but also as a place to build teams and technology, and to do business. Canada is also home to one of the most dynamic public junior venture capital industries globally and hosts leading financial, legal and transactional advisors in the space. Some of these



experts will be represented on our program.

My firm, Segev LLP, has also worked to bring you the best of Vancouver in our social program and I believe we will all enjoy events that will live long in the memory.

Welcome to Vancouver!

RON SEGEV, ORGANIZING COMMITTEE CHAIR

IMGL SPRING CONFERENCE VANCOUVER, 22–25 APR, 2025

IMGL conferences are the crown jewels of gaming law education. Recognized as the world's pre-eminent gaming law events, they are created to provide the Best Gaming Law Content and Best Networking of any industry you'll attend this year.

Our Vancouver conference program features in-depth analysis and practical insights from award-winning gaming lawyers, international regulators, and industry executives. This year we also welcome financiers and advisors reflecting how investable our industry has become. Between them, they will be your guide to the hottest topics and global legal issues we face today.

Being an IMGL event, there will be no shortage of exclusive networking opportunities from our Opening and Closing Ceremonies at historic local venues to the glittering Gala Dinner which showcases the best of Vancouver's culinary skills in a venue which takes advantage of the city's unique geography. These are the events where relationships and memories are made and both can last a lifetime.

We hope you are inspired to join us in Vancouver and look forward to sharing our 2025 spring conference together.

KEY REASONS TO ATTEND



150+ DELEGATES FROM REGULATORS, LAWYERS, OPERATORS & FINANCIERS



50+ EXPERT SPEAKERS



TOP QUALITY CONTENT ON VITAL INDUSTRY ISSUES



PARTICIPATE IN EXCLUSIVE NETWORKING EVENTS



BUILD RELATIONSHIPS AND GROW YOUR PROFESSIONAL NETWORK



CONFERENCE SCHEDULE

Sessions shall be organized into four thematic content blocks, one in the morning and one in the afternoon over two days. Each block is structured to provide a well-organized and insightful exploration of key topics within the gaming industry.

Thursday, 24 April

8:00 am Continental Breakfast

9:00 am **Welcome and Conference Overview** IMGL President, Marc Dunbar

Territory Acknowledgement: Welcome prayer and blessing by an Elder of a BC First Nation

BLOCK 1 – SETTING THE TABLE: EMERGING OPPORTUNITIES AND CHALLENGES

A focus on the evolving gaming industry landscape, highlighting emerging opportunities and challenges anticipated over the next year. Discussions will revolve around key jurisdictions, offering insights into regulatory developments and market trends.

9:20 am Emerging Jurisdictions – The Americas

Our panel of experts will review major jurisdictions in the Americas that may unlock growth in the next few years (California, Texas, Alberta, B.C., Brazil, Argentina, Chile). Panellists will review the current situation, likelihood of changes coming, impediments to change, as well as possible commercial challenges facing stakeholders.

10:00 am Emerging Jurisdictions: Africa and Asia

Reviewing jurisdictions that may unlock growth in the next few years (Thailand, Japan, Vietnam, Philippines, India, Botswana, Ghana). Expert panellists will review opportunities and challenges as well as the potential timings for change to occur.

10:40 am Networking Break

11:00 am Risk and Reward

Teaming commercial and legal thought leaders to discuss emerging commercial opportunities and legal issues.

- Crypto the rise of crypto native casinos
- New game types
- Lossless games
- Elon Musk's Earn a Prize vs Win a Prize
- Sweepstakes globally
- Prediction markets
- Marketing New UA Strategies

11:30 am First Nation and Native American Gaming Opportunities in North America and Globally

Examining some of the most important issues and compelling opportunities including:

- Current stakeholders and opportunities in Canada, Bill S-268 and impact on a potential First Nations gaming framework.
- How are Canada's First Nations positioned to be global partners?
- Lessons from Florida: what it could it mean for national and international strategies
- Native American casino tribes' global ambitions.

BLOCK 2 – M&A AND FINANCE

A deeper dive into opportunities and challenges in private and public venture and private equity-backed corporate finance and M&A. Experts will analyze recent transactions, provide insights into public capital markets, and share lessons learned from past deals to equip attendees with strategic financial knowledge.

12:00 pm Smart Money, Smart Founders

What is VC, and PE looking for in emerging opportunities? How are they structuring deals? What does the push-pull look like among investors and founders and how do you find the balanced middle ground?

12:45 pm IMGL Luncheon with wine tasting by La Stella and Le Vieux Pin Wineries of Osoyoos B.C.

2:00 pm The State of M&A and Finance – Transactional Year in Review, Trends and Learnings Going Forward.

Two back-to-back Ted Talk-style presentations with a regulatory and a transactional expert analyzing the last 12 months of transactions in Europe and in North America. Each presentation will include insights on:

- Key data
- Nature of financings and other transactions over LTM
- YoY comparison, emerging trends for 2025 and going into 2026
- Deals that died and why
- Major takeaways





2:35 pm Public Capital Markets – Case Study

Presenters will navigate through the process of taking a gaming company public. How to work with issuers, investors, regulators, exchanges, commissions, boards, committees, IR companies, analysts and the Street.

3:15 pm Networking Break

3:45 pm M&A and Finance: War Stories and Lessons Learned

This panel of leading M&A and finance lawyers and members of Global Gaming Women will share their war stories and lessons learned from years of closing deals and watching as some didn't quite cross the finish line.

- The most common deal killers and how to avoid them
- What are the biggest blow ups you've seen?
- How to spot deals destined for the dustbin
- Preparing clients to become regulated

6:30 pm IMGL Gala Dinner: The Teahouse at Stanley Park

**Shuttle buses will begin departing at 5:45 pm

Friday, 25 April

9:00 am Breakfast with Future Anthem AI &

Welcome IMGL President, Marc Dunbar Learn how state lotteries and technology companies are creating Private Public Partnerships to create leading bespoke AI solutions for government agencies, operators and players. Future Anthem AI and BCLC will share perspectives on their innovative PPP and whether this is a new path for capital raising and technology development.

BLOCK 3 – TECHNOLOGY

The six most compelling technological advancements shaping the gaming and betting industry covering responsible gaming, compliance tech, payments, security, and marketing innovations that drive growth and ensure regulatory adherence. Each presentation will provide attendees with comprehensive insights into cutting-edge technology and industry developments.

10:00 am Technological Developments

A series of short Ted Talk style presentations featuring 20-minute presentations, presented by one expert lawyer with one or two private sector leaders.

These short presentations will answer questions such

as what are the latest issues requiring attention in the regulatory and compliance landscape, how is technology trying to solve for those issues, and what are those limits if any. Each presentation will tackle:

- Compliance and regulatory issues
- Proposed solutions and any commercial or regulatory shortcomings
- Risks or shortcomings of technological fixes
 - 10:00 am Responsible Gaming
 - 10:20 am Regulatory Tech
 - 10:40 am Payments Tech
 - 11:00 am Security and Integrity
 - 11:20 am KYC, AML
 - 11:40 am Martech and Social Media

12:15 pm IMGL Buffet Luncheon

12:45 pm Optional Lunch Workshop: Practical Blockchain for the Untokened

Learn how to buy, hold and transfer, and receive mBTC (millibitcoin). At the end of this session, you will have opened a crypto wallet, bought some BTC, transferred it out and received some too. Learn it by finally doing it.

BLOCK 4 – REGULATORY BLOCK

Examining global regulatory developments and compliance strategies, providing key insights into voluntary and mandatory regulatory frameworks across various regions. This session will equip attendees with the knowledge and tools needed to navigate the evolving regulatory landscape effectively, ensuring they remain compliant while seizing new opportunities within the industry.

1:30 pm Asia Regulatory Updates Philippines, Thailand, Japan, Vietnam, India

2:15 pm Emerging Voluntary Regulatory Regimes Tobique: Anjouan, Ron Mendelson, Fast Offshore East Timor: Ras Al Khaimah

2:45 pm Networking Break

3:15 pm Mandatory Emerging Regimes

UAE, Brazil, Finland, Botswana, Ghana, Nigeria and other African jurisdictions

5:30 pm IMGL Closing Reception: Vancouver Art Gallery 5





SOCIAL PROGRAM

Wednesday, 23 April, 8:00 am - 9:00 am, Running/ Walking Club – Run/walk the seawall and earn your breakfast coffee and croissant at a seawall café.

This scenic seawall run along False Creek offers breathtaking views of the skyline, mountains, and marina. This invigorating experience allows attendees to enjoy Vancouver's picturesque waterfront and engage in physical activity while networking with fellow attendees. Along the route, participants might even have the chance to catch glimpses of pods of orcas gracefully navigating the waters, adding an unforgettable natural element to the experience. Participants can reward themselves with a well-deserved breakfast of coffee and croissants at a charming seawall café, adding a delightful culinary touch to the experience.





10:00 am - 2:00 pm, Visit to Anthropology Museum at UBC Guided tour of one of the largest collections of Pacific Northwest Indigenous Art in the world. The Museum of Anthropology is a masterpiece of modernist architecture inspired by First Nations structures. Its extensive collection of Indigenous art and artifacts provides a fascinating insight into global cultural heritage. Knowledgeable tour guides will offer detailed commentary on the significance of key exhibits, and their cultural importance, ensuring a rich and educational experience for all attendees. Arriving at the MOA, attendees will also enjoy a scenic drive through Pacific Spirit Park, a lush, tranquil forest that offers a perfect introduction to Vancouver's natural beauty. For more details, visit the museum's official website at **www.moa.ubc.ca**.

6.30 pm, Opening Reception: Tap & Barrel Bridges on Granville Island Tap & Barrel Bridges on Granville Island offers a relaxed atmosphere with stunning waterfront views. Attendees can enjoy the charm of the harbor, indulge in a variety of local craft beverages, and take in breathtaking views of the city skyline, nearby marinas, and the dynamic energy of False Creek. One of the highlights of this experience is Vancouver's unique aquabus system, which adds an element of exploration and fun to the evening. These colorful, small ferries provide scenic travel across the water, offering panoramic views and a unique perspective of the city's bustling waterfront. ***Aquabus transportation will depart from Plaza of Nations Pier, a five-minute walk from the hotel, starting at 6:00 pm.*



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Thursday, 24 April, 12.45 pm IMGL Luncheon with wine tasting by La Stella and Le Vieux Pin Wineries of Osoyoos B.C.

Attendees have the opportunity to savour exquisite wines from two of British Columbia's most renowned wineries. Known for their exceptional craftsmanship, they combine Old World tradition with the unique terroir of the Okanagan Valley. This exclusive experience will be led by winery experts who will guide attendees through the unique characteristics and flavours of each wine, provide insights into the winemaking process and the region's rich viticultural heritage.

6.30 pm, IMGL Gala Dinner: The Teahouse at Stanley

Park, with a photo-op stop at Stanley Park Totem Poles. This dinner is proudly sponsored by Wyzia Financial Inc. The IMGL Gala Dinner will offer attendees a unique dining experience in one of Vancouver's most scenic locations. The Teahouse offers guests breathtaking views of English Bay and the surrounding lush greenery of Stanley Park. En route to the Teahouse, attendees will have the opportunity for a photo-op stop at Stanley Park's totem poles representing the artistic expressions and traditions of Indigenous peoples. Learn more about the totem poles at: **www.heritagesite inder.ca**. For the Teahouse visit: **www.vancouverdine.com/teahouse**. **Shuttle buses will begin departing at 5:45 pm.



Friday, 25 April, 9.00 am, Breakfast Join us for a casual conversation to learn more about how state lotteries and technology companies are creating leading bespoke AI solutions for government agencies, operators and players. Is this a new avenue state lotteries can take to drive growth and provide best in class offerings to its players? Future Anthem AI and BCLC will share perspectives on their innovative PPP and how it might translate to other market participants globally.



5.30 pm, Closing Reception: Vancouver Art Gallery

The Vancouver Art Gallery is home to the iconic Emily Carr collection, which highlights the artist's profound connection to the landscapes of British Columbia and her unique interpretation of Indigenous culture and nature. Carr's work is considered foundational in Canadian art, bridging European modernist styles with Indigenous themes. The gallery's carefully curated exhibitions ensure a diverse and evolving cultural experience for visitors, featuring both international and local artists. This venue will host the closing reception, providing a memorable atmosphere to reflect on the conference while enjoying world-class art and hospitality. To learn more about the Vancouver Art Gallery, visit: www.vanartgallery.bc.ca

ACCOMODATION

The IMGL has secured a room block at the JW Marriott Parq Vancouver with check-ins beginning Monday, April 21 and ending Saturday, April 26th. Rates are from \$369 CAD (not inclusive of tax) for Single/Double use. Breakfast is not included in the rate. You may book your room via the **link** on the IMGL website.



TRAVEL TIPS

As we count down to the Spring conference, we want to help you prepare for an unforgettable experience. With just a few months to go, here are some essential travel tips, reminders and advice to ensure you're all set for your journey.

Conference location: JW Marriott Parq Vancouver. Located in: **Parq Casino**, 39 Smithe St, Vancouver, BC V6B oR3, Canada. Conference dates: April 23 – 25, 2025

Accommodation suggestions

Vancouver offers a wide range of accommodation options to suit different preferences and budgets. If you haven't already booked somewhere, we suggest you do so as soon as possible. We recommend booking your stay at the host hotel or close to the conference venue and we've collated some options within walking distance below. While our conference block at the conference hotel is still open, here are some nearby recommendations:

- JW Marriott Parq (conference venue) *****
- Hampton Inn & Suites by Hilton Vancouver Downtown

 7-minute walk ***
- Georgian Court Hotel, WorldHotels Elite 8-minute walk ****
- Hotel BLU Vancouver 8-minute walk ****
- Hilton Vancouver Downtown 12-minute walk ****

Airport transport information

Vancouver International Airport

If you're flying into Vancouver International Airport there are a few options for travel to your accommodation or the conference venue.

Canada Line Skytrain

- 1. Follow the signs to the Canada Line station in the main terminal
- 2. Access the train from either the International or Domestic Terminals
- 3. The train runs about every 7 minutes during peak hours
- 4. Popular downtown stations include Waterfront,
- Vancouver City Centre, and Yaletown-Roundhouse

Take a shuttle

• Prime Time Shuttle: A shuttle service that offers rides from the airport to downtown

• GO Airport Shuttle: A shuttle service that offers airport rides, around town transportation, and tours

Taxi For a more direct route, you can take a taxi from the official taxi rank outside the airport. Airport taxis have a rate at about CAD 35–46 into the city. It will take around 30 minutes to travel by taxi to each of the hotels mentioned above.

Private transfer If you don't want to risk waiting in long queues for the taxis, you can organise for a private transfer and a driver to meet you at an arranged meeting point at the airport. Prices start from around 70 CAD. There are many operators who provide this service. Here's a **link** to one.

Flying into Seattle Sea-Tac Airport and getting to Vancouver

Crossing the border from Seattle to Vancouver is such a breeze, it's very easy to forget you're actually crossing a border in the first place. That's why so many people in the US hop on a flight to Seattle to get to it: it's easy, budgetfriendly, and enjoyable too.

By car, the journey is about 2.5 hours. And if you're not a driver (and don't want to pay for gas), you might want to opt for a coach instead – it's four hours, but it starts at \$5. Here are the best ways to travel from Seattle to Vancouver right now.

1. Train

The **Amtrak Cascades** train follows a scenic track from Seattle's historic Pioneer Square district, up the craggy coast, to downtown Vancouver's Pacific Central Station. With free wifi, power outlets at each seat, and far more legroom than your average airline, the journey is not just comfortable but convenient. Settle in on the train's left side to get the best views of the wild coastline. The 110-mile





journey takes four hours and heads north three to four times a day.

2. Plane

If you have no time to waste, the best way to travel from Seattle to Vancouver is by air. Several major airlines, including United, Delta and Alaska, fly non-stop from Seattle's Sea-Tac Airport to Vancouver International daily in about an hour. Public transit—Link Light Rail in Washington and Canada Line in B.C.—will get you from town to your flight and vice versa in 30-40 minutes for under six bucks.

Kenmore Air and **Harbour Air** offer private charters, allowing you to skip the airport, but both have temporarily paused flights between the two countries.

3. Bus

Besides driving, buses offer the most flexibility for travel between Seattle and Vancouver, especially if you're on a budget. Four companies make the journey up Interstate 5 across the Canadian border, **BoltBus**, **Quick Shuttle**, **Greyhound** and **Amtrak Thruway**. All but Amtrak offer free onboard wifi and power outlets. The cheapest by far is BoltBus, some of whose seven daily trips north start at just a dollar. All four companies take you from downtown to downtown in 3.25-4 hours several times a day for under \$50.

4. Car

In a car, it's a quick shot up I-5 from Seattle to the Canadian border and on to Vancouver. Outside of rush hours, the trip typically takes 3-3.5 hours but although customs and Border Control is efficiently run, back-ups can slow your journey down. If you've got a schedule to keep, stay up-to-date on wait times on the **Washington State Department of Traffic's website**.

5. Ferry

It is possible to travel by ferry from Seattle to Vancouver if you've got time to explore Victoria and Vancouver Island. Hop the **Victoria Clipper** at Pier 69 in downtown Seattle, for a trip across the sparkling Puget Sound to the B.C. capital, Victoria, that will take you just under three hours. Ferries run once a day except from May to September, when they depart twice daily. From Victoria, you'll need a second ferry headed for Vancouver or, more accurately, for **Tsawwassen-Swartz Bay**. The ride, which leaves several times a day, only takes about 90-minutes, but once you dock at the ferry terminal, it's another hour on public transit to downtown Vancouver. If you're traveling with your own car, the drive downtown is about the same length, depending on traffic.

Visa requirements

If you're traveling from outside Canada, please check whether you need a visa for Vancouver. Ensure your travel documents are in order well ahead of time to avoid any last-minute stress. You can find out more about the requirements to enter Vancouver and see if you need a visa at the **Canadian Governments immigration website**.

Useful travel tips

- Prepare for the weather (it is the Pacific Northwest!)
- Pack comfortable shoes Vancouver is a great city for walking
- Use public transit Vancouver has a network of buses, the SkyTrain, the SeaBus, and more.
- Have the right documentation. You'll need a valid passport and the appropriate visas to enter Canada.

There are a multitude of websites with information on what to do while you're in Vancouver including what to see, where to eat and how to get around. We have provided some of our top recommendations on the following page.

We've also found this website handy to answer a few common Vancouver travel queries, like:

- Where to eat
- Culture & Customs
- Safety
 - Getting around

Turn the page for our top recomendations to enhance your stay.



SEE AND DO

Vancouver is a spectacular city. It's an outdoor lover's playground, is rich in culture and is recognized as one of the most beautiful cities in the world. Is has a fascinating history, access to the sea and mountains, and a vibrant food scene. But with so many activities to choose from, it can be difficult to plan your itinerary. Yo make it easier, we have put together our list of the highlights and everything you need to know before visiting.

Stanley Park

Stanley Park spans 1,000 acres of beach, rainforest, gardens, playgrounds, and sporting facilitie as well as the Vancouver Aquarium! Connect with nature on its many trails with centuries-old trees and local wildlife, play golf or tennis or learn about marine life at the aquarium.

Granville Island

This popular location houses food vendors, a brewery, a market, and a variety of unique shops and art galleries. Come for delicious street food, shopping and even water sports with paddle boarding or kayaking in False Creek.

Walk or Bike the Seawall

On the outer edges of Stanley Park, the 28km Seawall is the world's longest continuous waterfront path. It passes many points of interest including English Bay, Granville Island, the Olympic Village, and Kitsilano Beach. It also has uninterrupted coastal, city and mountain views to enjoy along the way.

Whale Watching

The Pacific waters of BC's west coast are teaming with marine life, including thousands of whales which migrate through Vancouver's waters each year. April to October is the best time of year to go whale watching with a 95% chance of sightings! You can expect to see humpback whales, grey whales, orcas and even minke whales here.

See a Canucks Game

Vancouverites love their ice hockey, and they are particularly passionate about their local team, the Vancouver Canucks (no matter how well or poorly they're doing). If you're visiting Vancouver during playoff season, then experiencing a game at the Rogers Arena is a mustdo. Not only to experience Canada's favourite sport, but also to sample the spirit of fans and excitement in the arena. This is a fun activity to do, whether you follow sports or not. We'll see if the Canucks make it to playoffs!

Capilano & Lynn Canyon Suspension Bridges

These thrilling crossings are gateways to the west coast rainforest canopy, with the park's cliff walk and treetop adventure. You can explore hiking trails and enjoy the peaceful natural surroundings.

Seaplane Flight

For the best views of the city, mountains, and coastline, and a thrilling and unique experience, take a Seaplane tour while in Vancouver! The unique feeling of taking off and landing on water is worth the flight alone. But the views of the city and surrounding landscapes are unparalleled. Flights are operated multiple times daily by **Harbour Air Seaplanes** with different length tours available, to suit your schedule and budget.

World-class Museums

Science World, the recently refurbished Museum of Anthropology and the Vancouver Maritime Museum all show different aspects of the city's heritage and culture including indigenous culture.

Take a Food Tour or Try Some Craft Beer

Discover the best food Vancouver has to offer with a **food tour**. Taste a wide range of delicacies, from local dishes to Asian cuisine, popular street food and even some sweet treats. East Vancouver is full of excellent breweries and you can also take a **beer tasting tour** to sample the city's best craft beer.

Outside the City

BC has a multitude of natural and man-made attractions withing a few miles of Vancover. You can brave the elements and get panoramic views of the city on Grouse Mountain or take the spectacular Sea to Sky Gondola high above the town of Squamish. A day trip to **Vancouver Island** is long enough to explore one of its historic cities and hiking trials. And the tail end of the ski season is still in full swing on Blackcomb Mountain and Whistler.

What ever you decide to do we can't wait to welcome you to Vancouver for what promises to be a transformative conference. If you have questions or need further assistance, don't hesitate to reach out to brien@IMGL.org.

Regards **IMGL Conference Organizing Committee**

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SPONSORSHIP OPPORTUNITIES

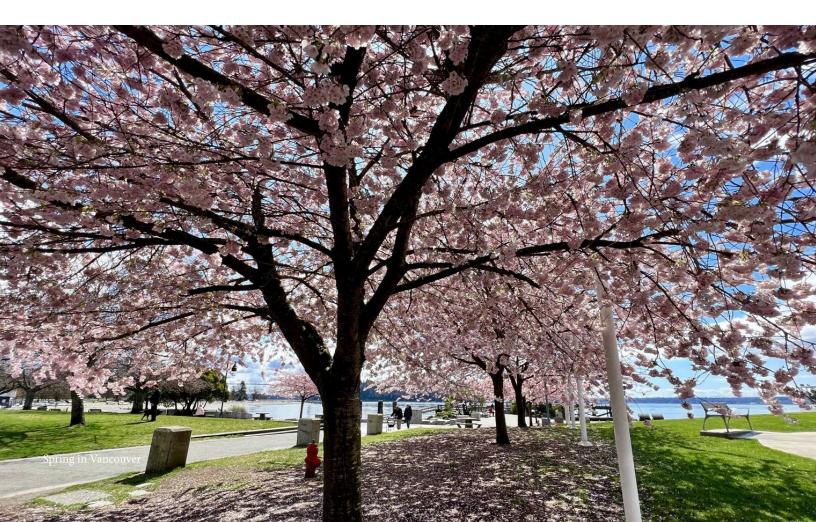
Take your place as an industry leader in the run up to and throughout the entire conference

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- Logo & company description in sponsorship section of conference page on IMGL website;
- Sponsor marketing materials displayed at conference registration booth;
- Enhanced recognition via photos on IMGL social media & website.
- Sponsor recognition at conference & in multiple IMGL online adverts for conference;
- Logo on conference sponsors banner displayed at conference.



BOOK YOUR PLACE

To book your place at this IMGL conference visit:

HTTPS://IMGL.REGFOX.COM/IMGL-SPRING-2025-CONFERENCE

If you are interested in sponsorship opportunities, please contact: Conference chair Ron Segev **ron@segevllp.com** or IMGL Director Brien Van Dyke **brien@imgl.org**



